



## Staffing Services

[www.excelgens.com](http://www.excelgens.com)

# Staffing services that work

## A dedication to excellence backed by decades of experience.

ExcelGens deep expertise in providing specialized staffing services sets us apart. We offer profound knowledge, comprehensive market analysis and exceptional customer service to guarantee maximized workforce solutions.

ExcelGens provides technical expertise to fill gaps in clients' immediate skill-sets availability, deliver emerging technology skill-sets, refresh existing skill base, allow for flexibility in project planning and execution phases, and provide budgeting/financial flexibility by offering contingent labor as a variable cost.

ExcelGens account management and service delivery teams are an assembly of educated and experienced managers and recruiters using the latest technology and recruiting methods to source, screen, on-board and manage qualified consultants and vendors.

We offer staff augmentation, contract-to-hire, permanent placement and payroll services to quickly increase and decrease your workforce.

## Services We Offer

### IT Staff Augmentation

We bridge the IT talent demand-supply gap through an innovative, best-in-class recruiting engine, backed by a dedicated client-centric service focus. Whatever your need – be it a single resource or a team of resources – thanks to our extensive database of candidates, we will find you the right talent in a timely and cost-effective manner.

We offer staff augmentation, team services (T&M and SOW) and permanent placement models and can help you quickly ramp up your team to meet your organizational and business objectives.

### Contract-to-Hire

Frequently, clients are so impressed with ExcelGens' consultants' skill-sets that they aspire to employ the consultant on a full-time basis.

ExcelGens understands and appreciates the client's ability to identify top talent and their desire to retain them; therefore, ExcelGens has implemented client-friendly terms for the conversion of contingent or temporary resource to permanent employees.

### Permanent Placement

While many companies task their HR departments with the responsibility of staffing permanent positions, they may choose to outsource the recruiting effort for one or more job categories across discrete lines of businesses or geographies.

ExcelGens provides permanent placement (direct hire) services and recruits employees on behalf of its clients to fill permanent positions for technology, general, or hard-to-find skill-sets across a wide breadth of job categories and geographies

### Payroll services

Oftentimes, companies seek a supplier to assume the payroll processing, tax administration, and other obligatory employment functions in support of consultants.

ExcelGens provides Payrolling services, assuming management responsibility of the referred or pass-through consultants identified by the client. ExcelGens' Payrolling process includes complete validation, induction, and communication management

### Staffing Categories

- Information Technology
- Professional (Engineering, Scientific, Light Industries, Accounting, Administrative, Customer Care etc.)

## Differentiators

### Experience working with Fortune 500 companies

- Vendor to large Information Technology companies
- Experience working in many domains i.e. Banking, Insurance, Telecom, Energy, Pharma & Healthcare
- Onsite and offshore recruiting capabilities for servicing National and Global Accounts
- Domain competency combined with technology skills
- Established systems and processes
- Stringent and mature internal processes reduce overall costs
- Flexibility to adapt to customer defined processes
- Ability to recruit for niche skills i.e. Hadoop, Workday, SharePoint, IAM Technologies: SailPoint, RSA Aveksa, CA Identity Manager, Oracle Identity Manager Etc.

### Dedicated Account Management Teams for all clients

- Dedicated National Account Manager (single POC)
- Dedicated Recruiting Manager and technical recruiters
- Average recruiter has 4+ years experience in IT recruiting and has an IT background
- Dedicated Consultant Care Managers
- Streamlined, client-specific on-boarding

### Continuous Improvement

- Managing the Metrics/SLAs that are important to each client i.e. Submission – Interview – Hiring Ratios
- Strive for constant improvement

## About ExcelGens

ExcelGens, a Woman-Owned Minority Business Enterprise (MWBE) was formed to address specific IT services needs of enterprises of all sizes. Our team of industry veterans who have more than 60 years of diversified industry experience came together to service enterprises that are getting ready for tomorrow's challenges.

## Contact Us

To learn more about how ExcelGens services and solutions help solve your business and IT challenges contact your ExcelGens representative or visit us at [www.excelgens.com](http://www.excelgens.com).

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